

Monthly Passenger Statistics: December 2017

	December				Rolling 12 months			
	2017	2016	Growth		Current	Previous	Growth	
International (T1 only)	65,320	61,180	4,140	7%	685,190	653,710	31,490	5%
Domestic (T1 & T2)	368,000	366,630	1,370	0%	4,290,880	4,199,990	90,890	2%
Transfer and transit (T1 & T2)	17,790	31,200	-13,410	-43%	312,240	313,230	-1,000	0%
Total	451,110	459,010	-7,900	-2%	5,288,300	5,166,930	121,380	2%

Seats	573,180	609,860	-36,680	-6%	6,874,160	6,819,670	54,490	0.8%
Airport load factor	79%	75%		4%	77%	76%		1%
Flights	3,850	4,100	-240	-6%	47,390	48,190	-800	-2%

Above data subject to rounding

New Chinese flights

Two new routes from mainland China have launched. China Southern commenced Guangzhou-Cairns flights on December 5th and Hainan Airlines commenced Shenzhen-Cairns flights on December 20th.

More dedicated international flights

A dedicated flight is one where Cairns is the only city served. A through-flight is one where Cairns and another city are served. An example of a through-flight was Philippine Airlines' Manila-Cairns-Auckland service which was suspended on December 5th.

Historically, up to 47% of the flights operating through Cairns' international terminal were through-flights, many linking to domestic ports.

In December, the share of dedicated flights was 91%, the highest ever. The increase in dedicated flights resulted in a large reduction in transit passengers, enough to reduce total airport passengers by 2%.

Having more dedicated flights can drive growth of arriving and departing passengers because every seat on the aircraft is available for Cairns passengers. This was illustrated on the international routes, where arriving and departing passengers increased 7%.

Forward capacity outlook

See pages 3 & 4 for some additional new information. This shows the scheduled capacity for the next 6 months by route or groupings of routes. This will be updated on a quarterly basis.

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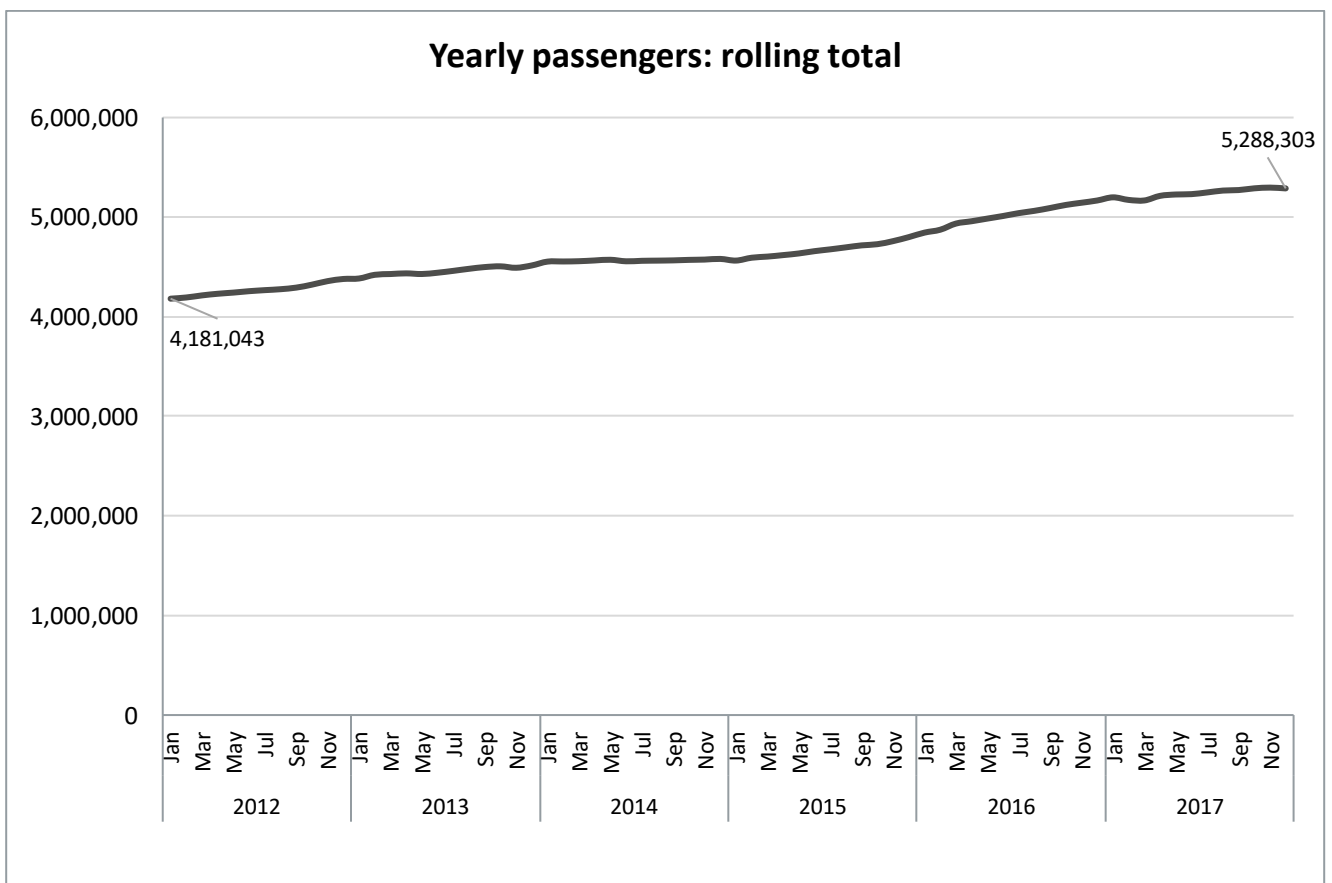
Enquiries should be directed to enquiries@cairnsairport.com.au.

Data may be revised at any time without notice.

In line with global aviation and Australian government report standards, the term passenger refers to a traveller occupying a seat on a single flight sector.

FY18 Monthly Passenger Data

FY2018	Total	International (T1 only)			Domestic (T1 & T2)			Transit & Transfer
		Arrivals	Departures	Total	Arrivals	Departures	Total	T1 & T2
Jul 2017	510,881	32,233	27,476	59,709	209,628	212,893	422,521	28,651
Aug 2017	490,339	31,616	37,748	69,364	193,541	198,995	392,536	28,439
Sep 2017	459,453	28,181	29,552	57,733	192,641	181,281	373,922	27,798
Oct 2017	487,924	29,034	28,924	57,958	194,826	205,376	400,202	29,764
Nov 2017	428,507	25,333	27,934	53,267	175,923	176,591	352,514	22,726
Dec 2017	451,105	30,287	35,033	65,320	190,186	177,811	367,997	17,788
Jan 2018								
Feb 2018								
Mar 2018								
Apr 2018								
May 2018								
Jun 2018								
TOTAL	2,828,639	176,865	186,935	363,800	1,156,745	1,152,928	2,309,673	155,166



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Forward domestic seats: January 2018 to June 2018

- Forward schedules as of 18 January 2018, excluding FIFO charter flights.
- All schedules are subject to change without notice and schedule queries will need to be directed to the airline concerned.

Domestic routes

Sector	Scheduled seats	Year on year change	
Brisbane	792,300	-2,300	0%
Sydney	660,300	16,100	3%
Melbourne	471,700	17,500	4%
Cape York	203,400	2,400	3%
Townsville	135,600	-14,800	-10%
Gold Coast	96,800	-600	-1%
Adelaide	67,300	1,400	2%
Darwin & Gove	94,000	-10,200	-10%
Alice Springs	45,300	1,000	2%
Uluru	45,300	400	1%
Perth	34,000	-2,700	-7%
Hamilton Island	26,800	1,600	6%
Toowoomba	10,600	-1,700	-14%
Total seats	2,683,400	19,000	1%

Notes:

Brisbane route has four airlines operating up to fourteen flights a day. All airlines on this route have changed frequency and/or the size of aircraft on this sector compared to last year.

There is strong growth of direct seats from Sydney and Melbourne.

Forward international seats: January 2018 to June 2018

- Forward schedules as of 18 January 2018, excluding FIFO charter flights.
- All schedules are subject to change without notice and schedule queries will need to be directed to the airline concerned.

International routes

Dedicated services	Scheduled seats	Year on year change	
Hong Kong	124,900	17,200	16%
Tokyo	109,200	4,400	4%
Osaka	101,800	2,300	2%
Port Moresby	63,400	700	1%
Singapore	40,900	14,000	52%
Bali	36,400	-400	-1%
Shenzhen	25,600	25,600	New
Guangzhou	23,300	23,300	New
Auckland (Air NZ)	12,400	-100	-1%
Seoul	7,100	-1,500	-18%
Shanghai	4,600	4,600	New
Subtotal	549,600	90,100	20%
Through flights			
Brisbane (Cathay Pacific)	27,600	-21,100	-43%
Auckland (Philippine Airlines)	0	-34,100	Cancelled
Manila (Philippine Airlines)	0	-34,100	Cancelled
Total seats	577,200	800	0%

Notes:

The growth of dedicated flights offsets the seats lost on through-flights. The loss of through-flights means all seats become available for Cairns travellers, instead of the seats being shared with passengers from another city.

The combined Chinese capacity is up 66% due to the new services from mainland China and increases on the Hong Kong route.

Singapore flights have increased to 5/week.